

# HOW TO PLAY THE \$300 TRILLION RECOVERY

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While everyone from Wall Street to Main Street is talking about “the recovery,” I think it’s important to ask the question, “What recovery?”

The experts can’t make up their minds whether we’re going to see a V, U, or W-shaped rebound on the way to the recovery that they are all so fond of touting.

The entire conclusion is made even more difficult when the U.S. government or the Fed jumps in at a moment’s notice to “save” another failing institution. All that meddling only prolongs what needs to happen – poorly run companies need to go belly up and new companies need to replace them.

A perfect example is General Motors. After tens of billions of dollars in direct government aid, GM still filed for bankruptcy. If left alone, the GM saga would have played itself out, to the same conclusion, months earlier – and much cheaper to the American taxpayer.

No matter what has already been done by Washington – good or bad – the bottom line is “everyone wants to know how to make money and prosper in today’s market.”

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## WHAT DOES A RECOVERY ACTUALLY LOOK LIKE?

Here is something you might not want to hear: The U.S. economy may take years to recover – if it ever does.

Just look at Japan as an example. Its economy has never recovered from its real-estate/lending-induced bubble. Why would we think things are going to be different for us?

Remember, Japan is not a Third World country – it's the 2nd largest economy in the world. And all the while as its economy was trying to return to the glory days of the late 1990s, Japan actually had a strong export base. We in America receive less than 15% of our GDP from exports, while 70% of our GDP is on the shoulders of the U.S. consumer.

That puts an awful lot of pressure on a group of people who are licking their collective wounds from the last 24 months' worth of hard times.

And what does a recovery mean anyway? Does it mean a return to the glory days of 2005, when anybody with a pulse could qualify for a mortgage, or a home equity line of credit? Does it mean returning to a time when home prices skyrocketed to absurd valuations, when homes could be sold in one or two days with multiple offers – all above the asking price.

You can bet, as the dust settles, there will be new tougher lending standards to buy a house. You can bet that there will no longer be vast amounts of toxic Collateralized Debt Obligations (CDOs) filling the balance sheets of Wall Street. You can bet that there will be increased scrutiny of the rating agencies that gave dangerous CDOs triple AAA ratings. You can bet there will be new regulations regarding Credit Default Swaps (CDSs).

You can probably bet that this economy, when “recovered” won't look anything like it did in January 2006.

## HOW CAN A \$300 TRILLION “RECOVERY” HIDE IN PLAIN SIGHT?

In order to understand what the global economic recovery is going to look like, it is important to know where to look – and what to look at.

Unfortunately, many western economists, gurus, and experts may completely miss the \$300 trillion recovery because they will be looking at the wrong things.

Instead of looking at facts and historical trends, they'll be consulting their theories and talking to other academics that haven't actually set foot on the ground in the places around the world where all the growth is actually happening.

You see, the experts are *trained* to see the economy in certain ways. And, by and large, their training has served them well for the past 60 years or so.

But now, after the near complete collapse of the global financial system, things are going to look different.

Instead of looking for “recovery” in all the wrong places, they should follow the example of famous bank robber, Willie Sutton: Look for profits where they’re being made...right now!

## THE BIGGEST ECONOMIC SHIFT IN 100 YEARS

While we in America stay glued to our televisions and newspapers looking for signs that things in the U.S. are on the road to recovery, investors and economists in other parts of the world are too busy managing their own existing growth to pay any attention to our problems.

They are watching as an estimated \$300 trillion worth of new capital start to work its way through the global financial system. You heard that right – \$300 trillion worth of capital over the next 5 to 10 years. And 60% of that is going to come from new global markets.

That’s double the growth coming from the U.S. and Japan over the same time period.

In fact, this flow of money has begun to work its way through the global stocks markets. The chart below demonstrates, in no uncertain terms, how foreign markets have been outperforming the S&P 500 for several years now.

### Annualized Average Returns (in US Dollars) Ended 7/30/09

	3 MOS	12 MOS	3YR*	5YR*
MSCI Brazil USD	39.21	-5.14	11.89	30.04
MSCI Indonesia USD	52.92	-26.67	11.29	22.24
MSCI EM Latin America USD	36.99	-37.40	7.90	22.87
BSE Sensex LCL India	49.29	7.67	10.96	24.7
MSCI Argentina USD	31.69	-3.72	-0.4	58.99
MSCI Turkey USD	53.16	-17.21	0.8	11.998
MSCI World/Metals&Mining USD	28.35	-50.07	-3.72	12.06
MSCI Mexico USD	34.64	-34.67	-1.10	12.94
MSCI EM GR USD	34.84	n/a	3.27	15.09
MSCI Chile USD	32.27	1.27	13.15	17.32
<b>S&amp;P 500</b>	<b>14.59</b>	<b>-22.04</b>	<b>-23.02</b>	<b>-10.86</b>



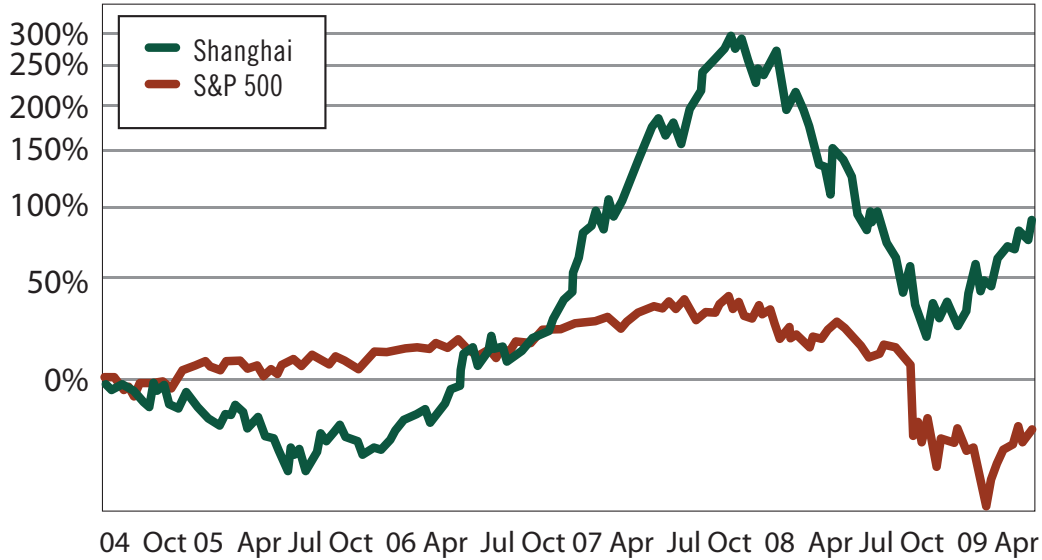
\*Source: Index Universe

As you can see from the table above, just about every foreign market, across just about every recent time frame, has been beating the S&P 500 – easily.

If you want to see where the some of the most impressive growth has been, you only need to look at the following chart on page 4.

Even with the recent massive sell off in the Chinese markets, Shanghai is still beating the S&P 500 by nearly 150% in the last five years.

## Shanghai vs. S&P 500 last five years



If that's not enough, the table to the right indicates the amount each of the following countries is contributing to the global GDP.

Since January '04, the U.S. contribution to the global GDP has declined by 31.5%, while China has increased by 217% over the same time.

Country	Jan.04	Current
U.S.	43.7%	29.9%
Japan	10.3%	8.2%
UK	7.8%	6.8%
China	1.7%	5.4%
France	4.6%	4.4%
Hong Kong	2.4%	4.3%

Notice where the growth is not

Notice where the growth is

## ELECTRICITY AS A MEASURE OF GROWTH

Several top economists agree that electricity demand is an excellent indicator of GDP growth. Where electricity demand is growing, so is GDP. Where GDP is growing, so is demand for electricity.

The chart on page 5, from the Department of Energy's Energy Information Administration says it all...

A quick look at this chart indicates that by 2020, electricity demand in the Far East is forecasted to surpass that of North America.

Once again, if we remember that electricity demand can be used as an alternative indicator of GDP, then the Far East is forecasted to exceed North America in GDP by 2020. And some analysts believe it might happen much sooner than that.

## ARE THE CHINESE KILLING OFF THE U.S. DOLLAR?

Ever since the 1940s, the U.S. dollar has been the "reserve currency" for the world – with huge benefits for the U.S. economy. But this is all changing.

Recently, China has been creating “swap agreements” with major trading partners that let them pay for goods and services *directly* without converting into dollars or having to trade their currency openly.

In the last 6 months alone, China has closed an estimated \$200 billion worth of these swaps. So far they’ve been with their major trading partners in Asia and South America, but there are rumors that Germany may be the first Western country to swap with China.

Bit by bit, China is creating a new global marketplace for its currency outside the rules – one more sign the world’s economic center of gravity is shifting away from the West...permanently.

It may sound like China isn’t playing by the rules – and you’re right, they’re not playing by the rules set forth by the old economic model. But they are sitting very pretty right now with \$2.1 trillion in cash reserves, and everyone from the U.S. government to the IMF is holding their hands out for a hand out from China. This leverage allows China to slowly start rewriting the rules right under everyone’s noses.

## THE SECOND COMING OF CHINA

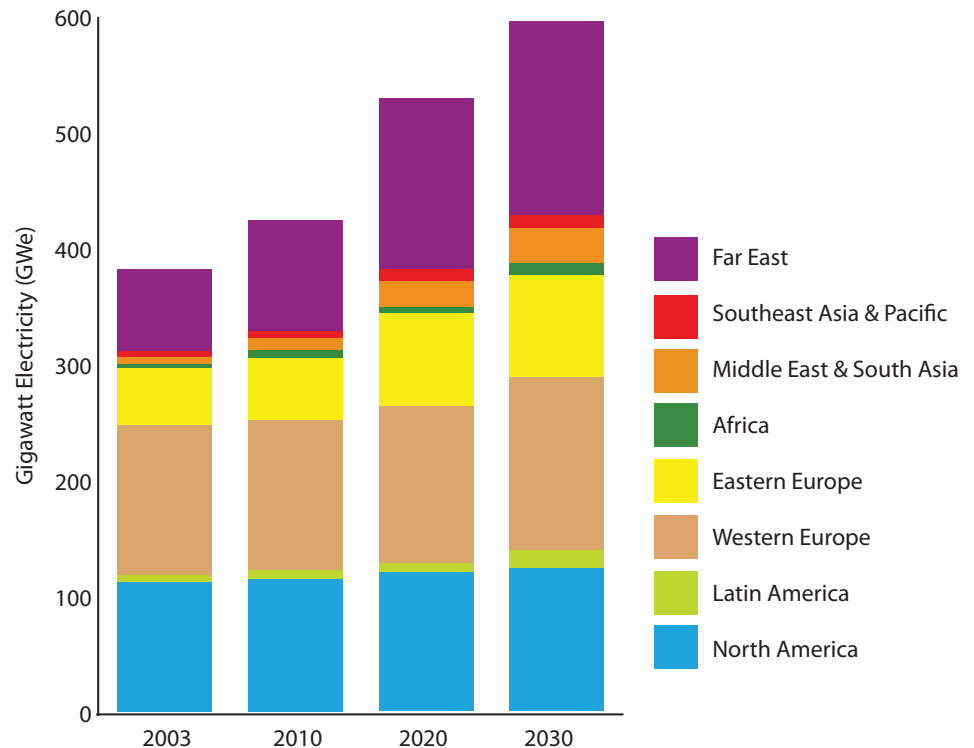
Ironically, the worldwide financial crisis marks the beginning of the *second chapter* of China’s remarkable rise to world economic dominance. We call it...The Second Coming of China.

You see, what 99% of most westerners don’t understand is that the Chinese see the financial crisis as one big opportunity *for them*. China knows western companies are significantly weakened – and they’re doing everything to expand while the competition lacks the resources to act.

China can spend its \$2.1 trillion in reserves to pull way ahead. And when it does, it will be the biggest single liquidity event in mankind’s history!

## THE BIGGEST BUYING OPPORTUNITY OF MANY LIFETIMES

Needless to say, this \$300 trillion economic explosion presents investors with a “buying opportunity” of unprecedented magnitude.



It is in the face of the greatest pessimism that the greatest fortunes are made. Like right now – when most investors are too busy looking at the right hand to notice what’s going on with the left.

While investors mull over recent U.S., European and Japanese economic numbers to see signs of life in what they believe are the driving economic centers of the world, China, Brazil, and India are powering forward.

Many of these new opportunities will occur in “foundational industries” (e.g., energy and infrastructure) that make all other economic and social activity possible. And it’s in these areas, especially in China that we as investors want to focus our attention.

So with these factors in mind, let’s look at some opportunities for all of us to make some money.

## YOUR LIFETIME BUYING OPPORTUNITY #1

### **SunPower Corporation (Nasdaq:SPWRA)**

Up to now, the viability of solar power as a real alternative has been hampered by cost and scalability. But recently, analysts from the renowned Merriman Curhan Ford research firm noted that the cells SPWRA is producing can generate as much as 50% more power per unit-area versus its competitors, giving it an attractive cost structure and premium marketing positioning.

In an industry where only the lowest cost producers will survive, having a 50% efficiency edge should yield very good results for SPWRA moving forward.

This new advance in solar technology may mark the moment when solar power becomes a truly viable alternative to oil, coal, and nuclear power. This is one trend we definitely want to be in front of.

A recent project which called on SPWRA to install a 205-kilowatt solar installation on the roof of the Department of Energy’s Washington headquarters has recorded 23.4% efficiency – a record for large-scale mass produced cells.

Going back to the Obama Administration’s clean energy mandate, you can draw a pretty clear line from the rooftop of the Department of Energy, straight to potential new sales numbers of SPWRA’s income statement. It isn’t much of a stretch to see a correlation between SPWRA’s highly successful D.O.E. project to the possibility of receiving some very favorable contract’s stemming from the clean energy stimulus package. In addition, as an American company, SPWRA can benefit from the “buy American” bias that is present in the Obama’s clean energy mandate.

And though it benefits from the “buy American” bias in the plan, this company is doing business around the world with major projects in South Korea, Germany, Spain, Portugal, and Italy.

On July 29th, 2009, SPWRA beat estimates for its second quarter, and also gave encouraging guidance for the rest of the year. Revenue came in at \$298 million, which is up roughly 40% from the first quarter. Because analysts were expecting revenue of \$263 million, the July 29th report was a big surprise.

Earnings also came in much higher than expected, at \$0.24 per share versus Wall Street's \$0.14 expectation.

One of the reasons SPWRA was able to show such strength was its blend of products and division. In the second quarter, the company saw a 76% increase in module sales (as opposed to full solar systems). Also in the second quarter, SPWRA significantly reduced its inventory levels. SPWRA was able to cut its inventory days nearly in half which puts SPWRA in a much more flexible financial state.

→ Your profit target on this one is...237%

## YOUR LIFETIME BUYING OPPORTUNITY #2

### California Water Service Group (NYSE:CWT)

Not all global trends are occurring in Asia and the developing markets. Some of them are sitting in one of the most populated places in the United States – California.

In a recent article written in the *Los Angeles Times*, the reporter noted that after a record heat wave only about 40% of the Sierra Nevada's snow ended up in rivers and reservoirs. Why is that? The parched ground quickly absorbed some of it, and still more evaporated because of the high temperatures. The bottom line in Southern California, customers are going to have to use less water and pay more for it.

Because of recent heat waves, Southern California could face a region-wide water shortage for the first time since 1991 – with no concrete plan to reverse the situation.

In an attempt to avert water shortages for consumers and businesses, the Metropolitan Water District of Southern California depleted its water reserves last year (2008) at the rate of 523 million gallons a day. **That can not go on indefinitely without the tap running dry.**

In February 2009, Los Angeles Mayor Antonio Villaragrosa called for new water restrictions and penalties for people who fail to conserve. This measure could be just the beginning. In Southern California, the population within the Metropolitan Water District's six county service area grows by 200,000 people a year. This in an area that is already having a problem meeting its water needs.

The concerns for the state's water supply aren't confined to Southern California. In June 2008, Governor Arnold Schwarzenegger declared the state's first drought since 1991. The announcement set authorities to work to encourage voluntary conservation.

Water supplies in California are further challenged by the inverse relationship of the locations of the State's population to its water runoff. Whereas roughly 75% of California's runoff occurs north of Sacramento, 75% of the water demand is south of Sacramento.

In Southern California, customers ingest only 3% to 4% of the residential water delivered. More than half of the water flowing to homes is used outdoors, for watering lawns, washing cars and filling swimming pools.

With all of these factors, it would seem prudent to put together a position in a publicly traded water utility servicing California.

**California Water Service Group (CWT)** is the second largest investor-owned water utility in the United States providing water utility and other related services in California, Washington, New Mexico, and Hawaii. It engages in the production, purchase, storage, treatment, testing, distribution, and sale of water for domestic, industrial, public, and irrigation uses, as well as for fire protection. As of December 31, 2007, California Water Service Group provides service to approximately 487,600 customers in 83 communities. Of the 487,600 regulated customers - 95.08% reside in California.

Recently, the CWT Board of Directors declared the company's 257th consecutive quarterly dividend, increasing the annual dividend from \$1.17 to \$1.18. This represents the company's 42nd consecutive annual dividend increase.

There's a lot to be said for any company who can consecutively increase earnings during a time when U.S. dividends have been slashed by \$33 billion this year alone.

In a world where income investing is seeming less and less reliable, I think 42 consecutive annual dividend increases from a business whose income is generated based on a trend as seemingly obvious as water shortages in the desert – seems pretty compelling to me.

**→ Your profit target on this one is...139%**

## YOUR LIFETIME BUYING OPPORTUNITY #3

### **ABB Ltd. (NYSE:ABB)**

Based in Zurich, Switzerland, ABB is a world leader in electricity generation and transmission and offers its clients (governments, utilities, companies) comprehensive electricity and automation solutions. Their products are used to build, maintain, and upgrade large-scale utility and industrial projects. ABB is far and away the purest play and the global leader in this sector.

Governments around the world, from large developed nations all the way down to smaller, emerging economies all need reliable electricity. There's no way to get around it. And if we are to believe that there is economic recovery going on anywhere in the world, we must also believe that there is going to be a need to install, upgrade, and repair electrical power grids – and that's what ABB does.

ABB CEO Joe Hogan told analysts at his company's annual meeting on May 5: "The central role of the power network in a sustainable economy has been recognized by many governments in their economic stimulus packages, and funds for power projects are beginning to flow."

The U.S. is projected to spend more than \$50 billion to overhaul its energy infrastructure over the next four years. But that pales in comparison to China.

Bao Yujun, head of the China Private Enterprises Research Association, stated that the government

plans to invest nearly \$147 billion over the next three years to upgrade China's power grid. And as ABB receives roughly half of its revenue from China and India, we could see some very large contracts coming ABB's way soon. While it's participating in building the heart of the new China, it's also well-diversified around the world.

In fact, in June and July of 2009 alone, ABB received new contracts worth \$900 million across 10 different countries. And those new contracts are all part of ABB's \$25 billion backlog.

We're not the only ones to see the dominance of ABB. A June 2009, ARC Advisory Group report recently concluded that ABB has retained its leading worldwide market position in the automation market. The ARC report states that the customer demand for value-added services from automation suppliers has never been higher.

In addition to ABB's growth potential, the company is also paying out a 2.4% dividend. And with only a 34% payout ratio, the dividend looks pretty stable.

**→ Your profit target here is...163.4%**

## YOUR LIFETIME BUYING OPPORTUNITY #4

### **Guangshen Railway Co. Ltd. (NYSE:GSH)**

As legendary investor Jim Rogers recently said, "Not buying China now is like not buying the U.S. in the early 1900's." The similarities go deep. But the one place we want to focus on here is rail traffic. Early in the 1900s the U.S. used its newly developed rail lines to deliver freight and people from the developed eastern seaboard to the west where development had yet to catch up.

The story in China is almost a duplicate. The majority of the massive increase in prosperity has all occurred in the east, mainly along the eastern seaboard.

Similar to the U.S. at the turn of the 20th century, China still has a massive amount of country west of the prosperous seaboard that are going to need resources, products, and people transported.

According to the Chinese Railway Ministry, there is a shortage of rail capacity to carry raw materials from China's western provinces to manufacturing centers on the East Coast. Right now, cargo capacity is only 35% of demand.

A recent report from Merrill Lynch indicated that China is responsible for 25% of the world's rail traffic, but she only has 6% of the world's rail tracks. That kind of discrepancy hasn't gone unnoticed by Beijing.

That's why the Central Government is preparing to invest \$200 billion upgrading and expanding her rail capacity. That's a 400% increase on rail capacity spending over the previous 5 years.

And with the Chinese Central Government calling the shots, there won't be any foot dragging or partisan political bickering to slow things down. The money will be spent and the job done.

That's why we like **Guangshen Railway Co. Ltd. (GSH)** – a Chinese passenger and freight railroad.

Here are the important facts:

- GSH carries freight and passengers through Guangdong Province and connects the northern and southern railways of China. It's the *only* railway linking Hong Kong with inland China.
- GSH is one of China's most modern railways. It's the first with four parallel lines to allow passenger and freight trains to run simultaneously on separate lines.
- GSH's high-speed passenger trains are dispatched every 5 minutes in peak hours to achieve "as frequent as buses" service.
- GSH's expanded national network connects ports, logistic bases, building materials markets, large factories and mines.

Even with soaring fuel costs and weakened demand in 2008 the company reported a 16.6% quarterly earnings growth. And sales grew an average 47.45% over the last 5 years.

As China continues her current economic recovery, she is going to need to pull out all the stops in order to meet the demands of growing middle class, which is currently over 300 million strong.

China's already documented commitment to increasing railway capacity is just one way she will meet these demands, and as the dominant railway company in China, GSH stands to benefit for many years to come as the juggernaut of Chinese growth continues to plow ahead.

**→ Your profit target on this one is...356.1%**

## YOUR LIFETIME BUYING OPPORTUNITY #5

### **A-Power Energy Generation Systems Ltd (Nasdaq:APWR)**

A lot of western analysts want to portray China as an environmental monster with no conscience what so ever when it comes to her impact on the global environment. While that may be true for some of China's individual businesses, it is not at all indicative of the Chinese Central Government.

The Government in China knows that it has very large obstacles ahead when it comes to addressing its growth and the ramifications of it.

One of the places where the Chinese government is taking very aggressive actions regarding these issues is in the realm of clean energy – and specifically, wind generated power.

In March of last year, as power companies began accelerating construction of wind turbines, the Chinese Central Government issued a forecast that 10,000 megawatts would be in place by the end of next year.

And now, just 15 months later, with construction of coal-fired power plants having slowed to one a week and still falling, it appears that China will have 30,000 megawatts of wind energy in place by the end of the year – which was previously targeted for 2020, according to Li Junfeng, who is the deputy

director general for energy research at China's top economic planning agency and the secretary general of the government-run Renewable Energy Industries Association.

That's an amazing number considering that puts China's on the fast track to surpass its goal 11 years ahead of schedule. Which brings me to **A-Power Energy Generation Systems Ltd. (Nasda:APWR)**.

APWR is the largest provider of distributed power generation systems in China, focusing on energy-efficient and environmentally friendly projects ranging from 25MW to 400MW.

In 2008, A-Power entered the wind energy market and has built China's largest wind turbine manufacturing facility, located in Shenyang, Liaoning Province, with technologies licensed from German Fuhrlander AG and Denmark-based Norwin, and a total annual production capacity of 1,125MW.

APWR provides DG power through 17 existing facilities with average capacity of 5MW to 24 MW, but they're expansion includes 10 additional plants in process.

In case you're not familiar with DG technology, they are small-scale electricity production facilities that provide power to meet local demand. The benefits of DG technologies go deep. Traditional Central Power Generation is far less efficient costing 3 to 5 times as much as DG technology.

Due to the local nature of the model DG plants are much more reliable because they have very little exposure to the national grid. Also, maintenance favors DG plants over traditional plants because of the localized model.

It's also worth mentioning that APWR is the only private company to hold the Class-A power system construction license in China.

As we speak, APWR is working hand-in-hand with the Chinese Science Academy to develop new energy technologies in wind, solar, magnetic, geothermal, tidal and biomass. When completed, A-Power will own 70% rights to new technologies.

But the story doesn't stop at the Chinese border. APWR has significant international experience with operations in Southeast Asia, Middle East, Africa and Eastern Europe.

Recently, 120GW of wind power capacity were installed worldwide, providing more than 1.5% of the global electricity consumption. Wind power accounts for approximately 19% of electricity production in Denmark, 9% in Spain and Portugal, and 6% in Germany and Ireland, but less than 1% in China.

Even though wind power only accounted for approximately 1% of China's energy needs, it is still ranked 4th in the world in capacity. After the U.S., China is the fastest growing wind generating country in the world, and it is expected to be the largest by 2015.

The bottom line is that China has enormous energy demands. The Central Government is keenly aware that effectively meeting those demands is a key factor in keeping the peace with a Chinese populous that is growing very fond of their new found prosperity. Any prolonged power shortages to the Chinese people could lead to un-rest and the Central Government will aggressively take actions to avoid that from happening. That bodes very well for APWR whose technologies play a pivotal role in this effort.

**→ Your profit target on this one is...341.6%**

## YOUR LIFETIME BUYING OPPORTUNITY #6:

### **Duoyuan Global Water Inc. (NYSE:DGW)**

As China powers forward with her impressive growth, she has some serious obstacles to overcome. Arguably, at the top of the list is the need for clean potable water.

In a recent report delivered by China Research and Intelligence, of the 270,550 sq km of water in China, 70% of rivers, lakes, and seashores, and 90% of its underground water supply in urban areas are polluted.

The main culprit to China's water pollution problem is her industrial and economic growth. Up until now, many Chinese firms have taken to dumping their waste products into the existing water supply. The end result is water that is not suitable for human, animal, or agricultural uses.

Also, China suffers from similar drought conditions that are facing many parts of the world. In early February 2009, China declared a drought emergency in the Hebei, Shanxi, Anhui, Jiangsu, Henan, Shandong, Shaanxi and Gansu provinces, which are provinces in central and northern China.

The current drought conditions plaguing northern China have caused the water table in that region to drop by approximately five feet a year over the last five years. The result is extreme pressure on China's water supply.

Another major factor to China's water shortage is the demand put forward by her agricultural industry. According to a Swiss Re focus report, between 1850 and 1980, China lost 543 medium to large sized lakes from irrigation.

As if the current pressure on China's water supply wasn't enough, the projected population growth could take it well beyond critical mass. According to the UN Population Division, China's population will increase by at least another 200 million people up to 1.49 billion in 2025.

The Chinese government has recognized this water crisis. In its 11th five-year plan, the government allocated 1 trillion RMB for investments in the water sector. These projects range from a series of canals connecting the water rich Yangtze River of the south and the water deprived Yellow River of the north to desalinization and water reclamation projects. While projects like the Yangtze River-Yellow River canals are ambitious, they are not the future. The future for water in China is water reclamation, water treatment, and desalinization.

And this is where we bring in our next recommendation: **Duoyuan Global Water (NYSE: DGW)**.

Founded in 1989, Beijing-based DGW offers products through the entire water treatment process including filtration, water softening, water-sediment separation, aeration, disinfection and reverse osmosis. Broadly speaking, the company offers more than 80 complementary products in three logically grouped segments:

- **Circulating Water Treatment Equipment.** DGW produces more than 35 products in this area, including electronic water conditioners, fully automatic filters, circulating water central processors, cyclone filters and water softeners – all of which are used to treat water and remove buildup in circulating water systems.

- Water Purification Equipment. DGW currently produces over 30 products including several highly specialized lines using ultraviolet, ozone, membrane-based and electrode ionization, or EDI, purification technologies to treat and purify residential and commercial water supplied to the end users.
- Wastewater Treatment Equipment. DGW currently produces over 15 products aimed squarely at the waste management segment. These include grit separators, micro-porous aerators and belt-type thickener-filter press mono-block machines. These are typically large-scale equipment items used in industrial and agricultural wastewater treatment facilities.

According to the most recent data, DGW has more than 80 distributors throughout China in 28 provinces including operations in most of China's key economic regions. We view this as a significant strength because it means that the company's distribution network has national reach and scalability and a key source of competitive advantage versus the competition, which is highly localized and non-scalable.

Another aspect we appreciate is that the national network of suppliers keeps them close to their customers and enables the company to be more immediately responsive to local market conditions than their competition.

And here's the thing: **The company just IPO'd in the U.S in June 2009.** But this company has been in business since 1992 and virtually "owns" the Chinese market.

Recent earnings show a 92.3% year over year quarterly earnings increase, and free cash flow increased by a massive 607%. As of the end of fiscal 2008, they had no long term debt. Return on equity is a very impressive 35.5%, and their profit margin is a very solid 23.5%.

DGW is a rare chance to get in front of an unstoppable mega trend with a government who is ready to spend part of their \$2 trillion in cash reserves to help solve the problem.

**→ Your profit target on this one is a juicy round number...600%**

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